

Cash Flow Strong - Niche Manufacturer & Distributor

Price: \$7,250,000

This well-known Niche Manufacturing and Distribution Company has provided quality “buy American” products and custom services to a significant national and international client base for over 33 years. The Company has experienced consistent revenue growth and enjoys high operating margins with documented profitability. Revenues through 8-31-22 were \$3,592,551 with an Adjusted EBITDA of \$1,351,185. Excellent well trained management team in place. Seller will remain as long as needed to ensure smooth transfer of responsibilities.



Financial Summary

	<u>8-31-22 YTD</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>
Revenues	3,592,551	4,719,666	4,132,521	4,758,960
Adj. EBITDA	1,351,185	989,276	507,602	545,037

Investment Highlights

- Latest CNC (Computer Numerical Control) and welding equipment to produce products in-house
- 3D printing capabilities
- Active database of 30,000 customers and high internet visibility for adding new clients
- An active R&D Department resulting in the development of unique new products and equipment to automate production
- Registered Trademark, a patented product, and a lighting product with patent pending
- Strong, highly trained customer service department
- Well positioned to be the go-to provider due to sourcing difficulty in the Orient
- Small foundry on site to cast small parts needed on demand



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